



Training & Placement Cell

Dr. A.P.J. ABDUL KALAM UNIVERSITY, INDORE

Date : 13th February, 2023

Job Opportunity at AC Coder Indore for MBA students

Company: **AC Doctor**
JD: Assistant Sales Manager
Department: Sales

The ideal candidate loves talking to people and proactively reaches out to new prospect clients and converts them into Deals. It's a field-oriented sales where the Candidate will visit prospect client's location

Responsibilities

- Connect with new Prospect B2B Customers for Air-conditioners Maintenance requirements and Introduce AC Doctor Services
- Pitch Prospect Clients about the services and share the curated Quotation
- Regular follow-ups with Prospect Clients and build long term relationship
- Achieve Monthly targets of closure of deals
- Report Daily to the reporting Manager on Lead updates
- Represent AC Doctor as a company in various events and platforms

Qualifications

- At least 0 - 3years of relevant work experience in open field sales
- Excellent phone etiquette and excellent In-person skills and interpersonal skills
- Ability to multi-task, organize, and prioritize work

Location:
Indore, Vijay Nagar

Pay Band: 15k-20K
Probation period 3 Months
Incentives: Post Probation

Regards,

ANIL MISHRA
(Training & Placement Officer)