

Master of Business Administration
First Semester Main Examination, Dec-2020
Management Principles and Practices [MBA101T]

Time: 3:00 Hrs

Max Marks 80

Note: - Attempt any five questions.

All question carry equal marks.

- Q.1 Discuss the functions and responsibilities performed by a manager in an organization.
- Q.2 Define Planning. Discuss various types of planning used in an organization.
- Q.3 What are the reasons for conflict between Line Managers and staff Managers? Also suggest measures to improve their relations.
- Q.4 Briefly discuss the relevance of strategic and operational planning.
- Q.5 What is Scientific Management? Discuss the FW Taylor's contributions to Scientific Management Thought.
- Q.6 What is Strategy? Also list the limitations being faced by a strategist during its formulation.
- Q.7 Distinguish between Authority Delegation and Decentralization Processes.

Master of Business Administration
First Semester Main Examination, Dec-2020
Mathematics and Statistics for Managers [MBA102T]

Time: 3:00 Hrs

Max Marks 80

Note : Attempt any five questions.
All questions carry equal marks.

- Q.1 What do you mean by continuity of a function? Explain various types of discontinuity.
- Q.2 What are the various methods of collecting primary data? Briefly explain any two such methods pointing out their merits and demerits.
- Q.3 Discuss Binomial Frequency theoretical distribution and find its characteristics and applications.
- Q.4 Explain the utility of time series analysis depending on different components of time series.
- Q.5 Define limit of a function and explain the concepts by a giving suitable examples.
- Q.6 What are the additive and multiplicative laws of probability?
- Q.7 Define the following event with the examples:
(i) Mutually exclusive events.
(ii) Exhaustive events.
(iii) Independent event.
(iv) Dependent event.

Master of Business Administration
First Semester Main Examination, Dec-2020
Accounting for Managers [MBA103T]

Time: 3:00 Hrs

Max Marks 80

Note:- Attempt any five questions.

All question carry equal marks.

- Q.1 What are the fundamental accounting assumptions? Discuss briefly.
- Q.2 What is Budgetary Control? How is a system of budgetary control operated in an undertaking engaged in manufacturing business?
- Q.3 What is a Double Entry? Mention and explain the single rule of Debit and credit that covers all types of transactions.
- Q.4 Differentiate between Basic Accounting Concepts and Fundamental conventions of Accounting.
- Q.5 Explain in detail Target Costing and Activity Based Costing.
- Q.6 What do you mean by Cost Accounting? Explain the nature, role and scope of cost accounting.
- Q.7 Define and explain the term Flexible Budget. How is a flexible budget constructed and what difficulties would you expect in compilation of a flexible budget.

Master of Business Administration
First Semester Main Examination, Dec-2020
IT & E-Business Fundamentals (MBA104T)

Time: 3:00 Hrs

Max Marks 50

Note: - Attempt any five questions. All question carry equal marks.

- Q.1 What is computer system? Discuss all units of computer system and its function.
- Q.2 What is operating system? Discuss the functions of operating system.
- Q.3 Difference between –
(a) Application Software and System Software
(b) RAM and ROM
- Q.4 What is E-Business? Discuss the frame work of e-business.
- Q.5 What is E-Payment? Discuss the different types of e-payment system with suitable example.
- Q.6 What is firewalls? Also explain how to implement the firewall in any e-business application?
- Q.7 Write short note on (any 2) : –
(a) EDI
(b) Mobile Computing
(c) Number System

Master of Business Administration
First Semester Main Examination, Dec-2020
Business Environment (MBA105T)

Time: 3:00

Max Marks 80

Note: Attempt any five questions. All question carry equal marks.

- Q.1** Discuss the role of technological factors in business environment and also explain its impact on internationalizing the business activities.
- Q.2** Explain the concept of Foreign Trade Policy and Fiscal Policy.
- Q.3** Explain WTO structure and also main functions of WTO.
- Q.4** Write a brief note on Liberalization, Privatization and Globalization (LPG) in India.
- Q.5** Explain the foreign exchange market mechanism and exchange rate determination.
- Q.6** What do you understand by Economic Integration? Give advantages and disadvantages of economic integration.
- Q.7** Write short note on-
- (a) Profit maximization.
 - (b) Elasticity of demand.

Master of Business Administration
First Semester Main Examination, Dec-2020
Organization Behavior & Processes (MBA106T)

Time: 3:00

Max Marks 80

Note : Attempt any five questions. All question carry equal marks.

- Q.1** Define Personality. Explain the nature and characteristics of personality. Also explain personality attributes?
- Q.2** What do you understand by the term ‘Leadership’? Also explain various leadership theories.
- Q.3** Explain Maslow’s Hierarchy of need theory along with the basic assumption and criticisms of the theory?
- Q.4** What is the importance of Organizational Behavior to the field of management?
- Q.5** What is Learning? What are components of learning? Discuss its impact on an employee behavior?
- Q.6** Define Conflict. What are the major sources of conflict? Also explain conflict management techniques.
- Q.7** Write short notes on:
(1) Difference between Group & Team.
(2) Stages of group development.

Master of Business Administration
First Semester Main Examination, Dec-2020
Business Communication (MBA107T)

Time: 3:00

Max Marks 80

Note : Attempt any five questions. All question carry equal marks.

- Q.1** What skills does a speaker need in order to communicate effectively? Discuss the barriers that hinder oral communication.
- Q.2** Write a brief note on:
(a) Non-verbal communication.
(b) Formal and Informal communication.
(c) Grapevine and its uses in management.
- Q.3** Write a letter to HR Manager, ABC Pvt Ltd, applying for the post of marketing manager.
- Q.4** Define Communication? Discuss the role of communication function in various functional departments.
- Q.5** What do you mean by Business Proposal? Write merits and demerits of electronic business proposals.
- Q.6** Discuss the importance of communication in the organization and how can managers make communication effective.
- Q.7** Write short note on any two:
(a) 7 C'S of Communication.
(b) Interview.
(c) Listening.

Master of Business Administration
First Semester Main Examination, Dec-2020
Business Legislation (MBA-108T)

Time: 3:00

Max Marks 80

Note: Attempt any five questions. All question carry equal marks.

- Q.1** Define Contract and discuss essential element of Valid Contract.
- Q.2** What do you mean by Negotiable Instruments? What are the essential characteristics of a 'Promissory Note'?
- Q.3** Discuss briefly mutual rights, duties and liabilities of Partners in a Partnership Firm.
- Q.4** What are the various grounds on which a complaint can be made by consumer? What are the power of the consumer forums.
- Q.5** Define Sale and distinguish between Sale and Agreement to sell. What are the essential of a Contract of Sale?
- Q.6** Describe the Procedure of winding up of a company?
- Q.7** What is Memorandum of Association of a company? What are its functions? Mention the different clause that a memorandum must contain.