Date – May 10, 2022

NOTICE

Subject: Campus Drive Invitation from bluCursor Infotech Pvt. Ltd Indore.

We are pleased to inform you that bluCursor Infotech Pvt. Ltd. Indore is offering campus placements for efficient graduates/postgraduates from our University. They are offering different positions for freshers based on their skills and specialization.   Their mission is to secure capable graduates/postgraduates.

They have the requirements for the following profile:

- Software Engineer
- Business Development Executive
- Human Resource Executive

For more details about the company, you can please visit blucursor.com

Those who are interested and fulfilling above mentioned job profile are requested to submit their CV with Training & Placement Cell.

In case of any query, please feel free to contact me at 9303208503 or Ms. Nishi Thakur of bluCursor at 91653 04278

Copy to:

- Vice –Chancellor
- Pro Vice-Chancellor
- Registrar
- Group Director – Placement
- Concerned Principal/s
- To be displayed on Concerned Notice Board

ANIL MISHRA
(Training & Placement Officer)
9303208503

Software Engineer

Responsibilities:

● Execute full software development life cycle (SDLC).
● Write well-designed, testable Java code.
● Work with third-party libraries & APIs.
● Build, deploy, operate, scale, & maintain cloud-based solutions. Work in a diverse & global team environment.
● Applying the knowledge of nodeJs or other Server development.
● Continuously discover, evaluate & implement new technologies.
● Testing the product in controlled, real situations before going live.
● Design, initiate & handle technical designs.
● Working closely with analysts, designers & staff.
● Initiate & drive major changes in programs, procedures & methodology.
● Maintaining the systems once they are up & running.
● Responsible for the design, development, & improvement of the database.
● Design databases that meet all requirements for entry & reporting of data; maintain the integrity & quality of databases; control system capacity for existing requirements.

Requirements:

● B.E./B.Tech/MCA/M.Tech degree in Computer Science or related field
● Strong verbal & written communication skills.
● Deep familiarity with Java, OOPS, Operating systems & Data Structures.
● Have knowledge working with relational database systems e.g. MySQL or similar
DBMS.
● Good programming skills.
● Hands-on knowledge in designing & developing applications using Java EE
platforms.
● Proficiency in software engineering tools.
● Excellent understanding of HTML, CSS, Javascript, jQuery, AngularJS & Bootstrap
Employment Type: Full Time
Location: Indore

Business Development Executive

Responsibilities:

● Researching prospects and generating leads.
● Contacting potential and existing customers on the phone, by email, and in person.
● Identifying promising prospects through cold-calling, networking, and customer referrals.
● Provide data to the manager for timely MIS & periodical presentations on the progress report to the management.
● Handling customer questions, inquiries, and complaints.
● Preparing and sending quotes and proposals.
● Maintain & design strategies for product line & administer.
● Introduction to the commercial market through promotional campaigns.
● Managing the sales process through specific software programs.
● Building and maintaining a CRM database.
● Monitor all customer issues & resolve the grievances on site.
● Meeting daily, weekly, and monthly sales targets.
● Participating in sales team meetings.
● Promoting the organization and products.
● Reducing turnaround time for client concerns/issues.
● Cultivating solid relationships with major customers to ensure a continuous flow of sales revenue.
● Lead marketing budget planning and tracking.
● Intuitive and insightful, particularly regarding human behaviour.
● Professional yet affable disposition.
● Great networking skills.
● Help Business Development Managers through qualified leads & opportunities for further development and closure.
● Develop new sales opportunities through inbound lead follow-up and outbound cold calls and emails.
● Understand customer needs and requirements.
● Establish long term relationships with key customer.

● Degree in marketing, business administration, or similar.
● Excellent customer service and sales skills.
● Strong verbal and written communication skills.
● Excellent phone and presentation skills.
● Proficiency in Microsoft Office, CRM, and sales software programs.
● Good negotiation and problem-solving skills.

Employment Type: Full Time
Location: Indore

Human Resource Executive

Responsibilities:

● Ensure 100% compliance with company policies & report any possible violation to the HR Manager.
● Complete assigned tasks within a timeline with 100% accuracy.
● Recruit suitable talent as per the target within the timeline.
● Time office management & proper attendance reporting.
● Maintain proper Joining formalities & documentation as per the SOPs.
● Conducting employee orientation & induction as per the SOPs.
● Resource arrangements for training workshops as needed as per the training Calendar.
● Provide data for HR dashboard & other MIS reports fortnightly.
● Report daily absenteeism & late comings throughout the organisation to HR Manager.
● Provide error-free attendance data for errorless and timely payroll.
● To provide HR services to internal stakeholders in a timely manner & reduce turnaround time for employee requests/grievances.
● Follow-up with vendors for timely maintenance of installed facilities and infrastructure.
● Support the team to execute Half-yearly & yearly performance reviews.
● Creating and distributing HR documents.
● Setting appointments and arranging meetings
● Posting job ads and organising resumes and job applications
● Scheduling job interviews and assisting in the interview process
● Ensuring background and reference checks are completed
● Orienting new employees to the organisation (setting up a designated log-in, workstation, email address, etc.)
● And any other activities assigned by the HR Manager.

Requirements:

● Master's or Bachelor's Degree in human resources, business administration, finance or related field
● Comfortable working in a highly visible role
● Exceptional analytical and problem-solving skills
● Honest, ethical, and dependable
● Experienced in mediation and conflict resolution processes
● Positive, go-getter attitude.
● Expert stress management skills and ability to make important decisions under pressure
● Attentive listener; understanding, empathetic, and personable
● Highly computer literate in Microsoft Suite (especially Excel) and various HR software programs including HRIS
● A proven leader with strong interpersonal skills, keen to motivate and effectively educate and connect department managers and employees regarding all HR matters

Employment Type: Full Time

Location: Indore